

The publication of this issue commencing at 7.50 p.m.

The China Mail.

HONGKONG, WEDNESDAY, MARCH 1, 1893.

CYNICAL people have sometimes ex-

possibly exist in these days of ours such a thing as 'business morality.' It has been asserted that a man who wishes to 'get on' in business must not be too particular about the means by which he attains his object, and that he must not place too much reliance on the wisdom of the maxim that 'honesty is the best policy.' The fierce competition in which the engineer is blamed not only for obliterating the distinction between honesty and dishonesty in the mind of the business man, but for driving him to act systematically in opposition to the maxim quoted above. All this has in effect been stated, with more or less force times without number. If mere representations without basis, had become a series of stock phrases about a certain class of people, or European statements are more frequently made excuses for failure than as advice. Those who wish to succeed in business must afford some comfort to the man who has not succeeded, to be able to say that his failure was due to his

may be, the gospel of business immorality is preached, and we find it set forth in a very direct and uncompromising way in the course of a discussion which has been going on in the columns of the leading English paper in Vakhromy with reference

a lately-deceased Prince of business men, who was as much distinguished for his disregard for anything like morality as he was for his power. When he heard of his successor's amazing wealth, and who, therefore, might be made to serve as a witness to the truth of the aforesaid proverb, correspondent of the *Japan Mail*, whose contributions have appeared anonymously, undertook, as he says, to do a few words in favour of a "dead" (Jey Goud) whom he had become "fashionable to abuse." He did not, it is true, discuss the subject of "fashionable discussion," but as he was taking up cudgels on behalf of a man "who had abused the fashion to abuse," stirring up of a discussion was not an unnatural result. The discussion apparently not to the liking of American millionaire's champion, as evident from the not altogether good-natured reply which he makes to the

addressing "persons who know so
0.70 thing of business morality, as dis-
tinguished from commercial morality,
who were fully aware, as they ought
be; that the application of religious
1.00 principles to business would be
in something little short of
verbal bankruptcy." Among
1.10 other things which he expressed
readers ought to know that if
branches of business, the merchant
ought to follow the principles of
1:20 the truth about his goods and oblige
his employees to do the same, or
certainly fail—and do more injury
to his future than he would do from
his veracity. Then, enlarging on
\$4.50 this, he proceeds:—"That the law
on nearly all bodies are lies, that
12.00 the majority of advertisements intended

sentations of nearly all salesmen per-
tains to the fact that the circulars issued by man-
agers are lies, that in most branch
business absolute honesty means im-
ruddy for the owner and dischar-
short notice for the employees, are
too well known to need discussion
all. Now all this must be a little
ling even to those who have not been
the habit of placing implicit confidence
in labels, advertisements, circulars or
representations of salesmen; but
nothing to what follows. Jay G.
defender proceeds to show "that this
cessful business man" must not of
himself immoral, but that he must
—all in the way of immorality —
guise of widespread ignorance I
To such an extent says he is the in-
ity of business it seems places take
by competition; that a mercantile trust
ing as high as three times the cost
of production. The result of many
cannot afford to pay those women
wages. Board is from four to five
The girls are paid from one dollar
half to three dollars. It is further

and of engaging appearance." Yet
0.75 one of a person connected with
firm, whether it was not possible to
0.75 girls and women, and that
1.00 general policy would mean that
to compete with rival firms—in other
1.00 it would mean bankruptcy. Such bus-
1.00 are conducted upon a positively,
of a relatively, immoral basis
manufacture opportunities and induc-
for prostitution, and that
1.10 the communities they exist
for other immoral consequences of
of tion, which everybody knows, those
0.90 ed by the development of the vic-
clothing trade need not be dwell upon
than to say that the condition of the
1.60 employed has become even worse in
was that the worst when the clothing
1.60 uttered by Thackeray: "The world
1.10 reduces a woman's trade to a benefac-
tress to humanity."

That there is a great deal of

generation in the above statement
the effects of trade competition
America, we have not the slightest
doubt. The writer is trying to
Jay Gould against the darkest, p
background. He wishes to pre
least that if the Napoleon of finance
immoral he was not more so than
his age. Even the ministers' p
gospel of Christianity
the blackest of all purposes.
"Consciously or unconsciously, acco
circumstances, the preacher men
the immorally which gives him br
butter. If such an one invokes
legions sentiment to condemn, Gould
new cracks, he is doing to the
cousin of business to denounce
either larger or smaller than its o
standard of hypocrisy. And he is c
and of the world."
that "he himself is living upon th
pirate and commerce and stock

For Sale.

FOR SALE.
THE GOOD S.S. PEKIN and S.S. KWONG-MO.
For Particulars, apply to
SUI KEE OHAN,
33, Bonham Street West,
Hongkong, November 14, 1892. 1999

Mails.

NORDDEUTSCHER LLOYD.
NOTICE.

STEAM FOR
SINGAPORE, COLOMBO, ADEN,
SUZ, PORT SAID,
BRINDISI, GENOA,
ANTWERP, BREMEN & HAMBURG,
PORTS en route LEYD, BLACK
SEA & BALTIC PORTS;
ALSO
LONDON, NEW YORK, BOSTON,
BALTIMORE, NEW ORLEANS,
GALVESTON & SOUTH AMERICAN
PORTS.

THE COMPANY'S STEAMERS WILL CALL
AT SOUTHAMPTON TO LAND PASSENGERS
AND LOGGERS.
N.B.—Cargo can be taken on through Bills
of Lading for the principal places in
RUSSIA.

ON MONDAY, the 6th day of March,
1893, at 5 p.m., the Company's
S.S. NEUKAR, Captain SCHMIDTKE,
with MALES, PASSENGERS, SPECIES,
and CARGO, will leave this port as above,
calling at GENOA.

Shipping Orders will be granted till
noon, cargo will be received on board
until 4 p.m., Species and Parcels until 3
p.m. on the 6th March, 1893. (Parcels
are not to be sent on board; they must
be left at the Agent's Office.) Contents
and Value of Packages are required.
The Steamer has splendid Accommodation
and carries a Doctor and Stewards.
For further Particulars, apply to
MELOHERS & Co.,
Agents.

Hongkong, February 13, 1893. 297

NOTICE.

COMPAGNIE DES MESSAGERIES
MARITIMES.
PAQUEBOTS POSTE FRANÇAIS.

STEAM FOR
SAIGON, SINGAPORE, BATAVIA,
COLOMBO, PONDICHERRY,
MADRAS, CALCUTTA, ADEN, SUZ,
PORT SAID,
MEDITERRANEAN AND
BLACK SEA PORTS, ALEXANDRIA,
MARSEILLES, LONDON,
HAVRE AND BORDEAUX;
ALSO
PORTS OF BRAZIL AND LA PLATA.

ON WEDNESDAY, the 3rd March,
1893, at Noon, the Company's
S.S. SYDNEY, Commandant DELACROIX,
with MALES, PASSENGERS, SPECIES,
and CARGO, will leave this port for the
above places.

Cargo and Species will be registered for
London as well as for Marseilles, and ac-
cepted in transit through Marseilles for the
principal places of Europe.
Shipping Orders will be granted till
noon.

Cargo will be received on board until 4
p.m., Species and Parcels until 3 p.m. on
the 3rd March, 1893. (Parcels are not
to be sent on board; they must be left at
the Agent's Office.) Contents and value of
Packages are required.

For further particulars, apply at the
Company's Office.
G. ON CHAMPAGNE,
Agent.

Hongkong, February 22, 1893. 303

U. S. MAIL LINE.

PACIFIC MAIL STEAMSHIP
COMPANY.

THROUGH TO NEW YORK, VIA
OVERLAND RAILWAYS, AND THROUGH
AT YOKOHAMA AND SAN
FRANCISCO.

PROPOSED SAILINGS FROM HONGKONG.
China, v. Honolulu, TUESDAY, Mar. 21.
Peru, v. San Francisco, SATURDAY, April 8.
City of Rio de Janeiro, THURSDAY, April 27.

THE U. S. Mail Steamship OCEANIC
will be despatched for SAN FRAN-
CISCO, via YOKOHAMA and HONO-
LULU, on TUESDAY, the 21st March,
at 1 p.m., taking Passengers and Freight
for Japan, the United States, and Europe.
Through Passage Tickets granted to
England, France, and Germany by all
trans-Atlantic lines of Steamers, and to the
principal cities of the United States or
Canada. Rates may be obtained on applica-
tion.

Through Bills of Lading issued for trans-
portation to Europe or to cities in the United States or
Canada are good for transportation to the
Missouri River, by the CENTRAL and UNION
PACIFIC RAILWAYS only. East of the Mis-
souri River, passengers have the choice of
various Railway Lines to New York, via
Chicago, St. Louis, Niagara Falls, Wash-
ington, Philadelphia, etc.

Particulars of the various routes can be
obtained on application.
Special rates (first class only) are granted
to Missionaries, members of the Naval,
Military, Diplomatic, and Civil Services,
to European officials in service of China
and Japan, and to Government officials and
their families.

All Parcel Packages should be marked to
address in full, and same will be received
at the Company's Office until 5 p.m. the
day previous to sailing.

Consular Invoices to accompany Cargo
destined to points beyond San Francisco,
in the United States, should be sent to the
Company's Office, addressed to the Col-
lector of Customs, San Francisco.

For further information as to Freight
or Passage, apply to the Agency or the
Company, No. 72, Queen's Road Central,
J. S. VAN BUREN,
Agent.

Hongkong, February 21, 1893. 308

Mails.



STEAM FOR
SINGAPORE, PENANG, COLOMBO,
ADEN, ISMAILIA, PORT SAID,
MALTA, GIBRALTAR, MARSEILLES,
BRINDISI,
PLYMOUTH AND LONDON
ALSO
BOMBAY, MADRAS, CALCUTTA
AND AUSTRALIA.

N.B.—Cargo can be taken on through Bills
of Lading for BATAVIA, PERSIAN
GULF, PORTS, MARSEILLES,
HAMBURG, NEW YORK AND
BOSTON.

THE PENINSULAR AND ORIENTAL STEAM
NAVIGATION COMPANY'S Steamship
FRESHWATER, Captain J. F. JERSON,
will leave this port for BOMBAY, TO-
MORROW, the 2nd March, at Noon,
connecting at BOMBAY with SHANNON
which vessel takes on her cargo for
LONDON, via SUZ, CANAL, leaving
that port on the 26th MARCH, 1893.

Cargo will be received on board until 4
p.m. Parcels and Species (Gold) at the Office
until 4 p.m. on the day before sailing.

Silk and Valuables for Europe will be
transhipped at Colombo; General Cargo
for London will be conveyed via BOMBAY.
Cargo will be received on board until 4
p.m. Parcels and Species (Gold) at the Office
until 4 p.m. on the day before sailing.

For further Particulars regarding
FREIGHT and PASSAGE, apply to the
COMPANY'S Office, Hongkong.

The Contents and Value of Packages are
required to be declared prior to shipment.
Shippers are particularly requested to
note the Black Bills of Lading.

Passengers desiring to insure their bag-
gage can do so on application at the Com-
pany's Office.
This Steamer takes Cargo and Passengers
for MARSEILLES.

H. H. JOSEPH,
Superintendent.
P. & O. S. N. Co.'s Office,
Hongkong, March 1, 1893. 330

Occidental & Oriental Steam-
Ship Company.

TAKING CARGO AND PASSENGERS
TO JAPAN, THE UNITED
STATES, MEXICO, CENTRAL AND
SOUTH AMERICA, AND EUROPE,
VIA
THE OVERLAND RAILWAYS,
AND
ATLANTIC & OTHER CONNECTING
STEAMERS.

PROPOSED SAILINGS FROM HONGKONG.
Gaulois, THURSDAY, March 2.
Belgia, THURSDAY, March 30.
Oceania, v. Honolulu, TUESDAY, April 13.

THE Steamship GAULOIS will be
despatched for San Francisco, via
Yokohama, TO-MORROW, the 2nd
March, at 1 p.m., connection being made at
Yokohama with Steamers from Shanghai
and Japan Ports.

Through Passage Tickets granted to
England, France, and Germany by all trans-
Atlantic lines of Steamers, and to the principal
cities of the United States or Canada.
Rates may be obtained on application.

Through Bills of Lading issued for trans-
portation to Europe or to cities in the United States or
Canada are good for transportation to the
Missouri River, by the CENTRAL and UNION
PACIFIC RAILWAYS only. East of the Mis-
souri River, passengers have the choice of
various Railway Lines to New York, via
Chicago, St. Louis, Niagara Falls, Wash-
ington, Philadelphia, etc.

Particulars of the various routes can be
obtained on application.
Special rates (first class only) are granted
to Missionaries, members of the Naval,
Military, Diplomatic, and Civil Services,
to European officials in service of China
and Japan, and to Government officials and
their families.

All Parcel Packages should be marked to
address in full, and same will be received
at the Company's Office until 5 p.m. the
day previous to sailing.

Consular Invoices to accompany Cargo
destined to points beyond San Francisco,
in the United States, should be sent to the
Company's Office, addressed to the Col-
lector of Customs, San Francisco.

For further information as to Freight
or Passage, apply to the Agency or the
Company, No. 72, Queen's Road Central,
J. S. VAN BUREN,
Agent.

Hongkong, March 1, 1893. 347

Intimations.

SOONG KEE HOP,
合記號
Grocer and Provision Merchant,
ALL KINDS OF MATTING IN STOCK.
No. 8, JERULE STREET CENTRAL,
HONGKONG.

Hongkong, February 22, 1893. 352

SANTAL-MIDY.

The pure Essence of Santal ob-
tained by Midy's process from the
best Mysore wood.

SANTAL-MIDY entirely differ-
ent from the Santal of the Indian Bazaars,
is superior to Capsules, Cubes, or
injections, and free from all bad
smell or other inconveniences.

SANTAL-MIDY cures all de-
fects of the urinary organs in either sex
in 48 hours.

SANTAL-MIDY is contained
in Capsules, each of which
contains the same amount of
SANTAL-MIDY as a cube,
which is more genuine.

SANTAL-MIDY BOWERS OF
IMITATIONS.
All other Capsules or mixtures
contain impurities, resins, oils,
etc., and are worse than useless.
SANTAL-MIDY is sold by all
medicine dealers throughout the
world.

Paris: 8, Rue Vivienne, 8.

For Sale by A. Watson & Co., Chemists.

Intimations.

The Overland China Mail.

A WEEKLY JOURNAL FOR THE HOME MAIL.

IS PUBLISHED to suit the Departure
of each English and French Mail
Steamer for Europe. It contains special
Commercial Intelligence, special tables of
Shipping, and other information. The
various Reports of Consular Meetings,
and all other news, are given in full as
they appear in the Daily Press.

The Journal is published by the con-
venience of its form and the accuracy and
fulness of its reports, has long been popular
with residents who wish to send home a
weekly budget of the news of Hongkong
and the Far East. Circulating, as it does,
among nearly all the old China hands at
Home, and also among residents at the
Treaty Ports and in the interior, it offers
special advantages to advertisers.

The Overland China Mail will be regularly
posted from the China Mail Office to sub-
scribers, on their addresses being forwarded
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Single Copies, 3d.
China Mail Office, Hongkong.

No V. P. P. System—Please send cash
with order.

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Intimations.

Dr. ESENJEE'S
WONDERFUL RING.

GOOD morning, Gentlemen! Do you
wish to prevent premature death from
diseases, then, ask at once for ESENJEE'S
Wonderful Ring! It cures Coughs, Colds,
Asthma, Bronchitis, Etc., Liver Complaints
within a short period, and rapidly cuts
short all attacks of Epilepsy, Spasms, Cholera,
Palpitation, Hysteria, and it keeps the
blood free from all diseases by putting it
only on the finger of the left hand. I can
strongly state as a means of preserving
and restoring health it is unequalled, as it
has been used by several European Ladies
and Gentlemen with great success, for
which I hold several unsolicited testi-
monials. It is the most wonderful dis-
covery of the day. I have no hesitation in
stating before the public that all house-
holds should not be without it; and its
price is also very little, only Rs. 1/8 in-
cluding packing and postage, etc. Dozen
Rs. 12/-; 1/2 dozen Rs. 7/8. Apply to

Dr. ESENJEE,
85, Bechoo Chatterjee's Street,
Calcutta.

No V. P. P. System—Please send cash
with order.

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Intimations.

DR. KNORR'S ANTI-EPITHELIOM
BRAND.

It is the most approved and
most efficacious remedy in cases of
HEADACHES, MIGRAINES, NEURALGIA, RHEU-
MATISM, SCIATICA, TYPHOUS, ENTERIC,
HOOPING, COUGHS, BRONCHITIS, ASTHMA,
and MANY OTHER COMPLAINTS. It is also
the very best ANTISEPTIC. Highly recom-
mended by the Medical Faculty. Lion
Brand. Each box bears the inventor's
signature "Dr. Knorr" in red letters.

DERMATOL is the best vulnerary; its
effect in stimulating the closing of wounds
is described as amazing.

To be had of every reputable Chemist and
Druggist.
Supplies constantly on hand at CHINA
EXPORT, IMPORT & BANK COMPANY,
Hongkong and Shanghai, Sole Agents for
China.